

Market Insights | Pan-Africa | News & Analysis

# IC FIXED INCOME & CURRENCY GUIDE

01 JULY 2024

# REPORT SUMMARY

COUNTRY	FIXED INCOME	CURRENCY
Ghana	<ul> <li>Demand conditions improved further on the Ghanaian money market in June 2024 as the pace of decline in yields moderated for the fourth consecutive month, given the FX pressure and the Treasury's high borrowing needs. When measured against the estimated T-bill maturities for the period (GHS 86.6bn), the total amount raised in 1H2024 (GHS 114.5bn) translated into new money worth GHS 27.9bn, suggesting that the Treasury may be lagging on its FY2024 net domestic financing of GHS 62.7bn.</li> <li>We estimate the total upcoming T-bill maturities in July 2024 at GHS 17.4bn (+18.8% m/m), requiring an average weekly bid of GHS 3.5bn to refinance. In the past 2-months (post CRR-hike), we observed average weekly bid size of GHS 4.1bn. This suggests scope for the Treasury to raise new money worth GHS 3.2bn in July 2024 (+23.1% m/m).</li> </ul>	<ul> <li>The Cedi's losses continued in June 2024, albeit at a slower pace compared to the previous month as FX supply remains thin despite intermittent spot FX sales by the B0G. The local unit shed 3.7% m/m in June 2024 (-21.9% YTD) against the US Dollar, weighed down by persistent importers' FX demand.</li> <li>In 3Q2024, the authorities expect a 2<sup>nd</sup> tranche DPO (USD 300mn) from the World Bank to augment the USD 360.0mn programmerelated disbursement from the IMF and stem the depreciation tide. We think this would also require a tighter fiscal stance to restore GHS-USD supply imbalance.</li> </ul>
Kenya	<ul> <li>The money market tightened modestly across pricing and demand conditions in June 2024 as a weaker appetite for T-bills sustained the steady uptick in Treasury yields. Our analysis revealed a shortening of tenor preference as demand for the 91-day ticked up (+24.5% m/m) while the bids for 182-day (-49.9% m/m) and 364-day tenors (-58.4% m/m) plummeted.</li> <li>Yields remained on the upturn for the second consecutive month as investors continue pricing in perceived fiscal risk to the outlook amidst the stiff public opposition to the tax measures in the Finance Bill 2024.</li> </ul>	<ul> <li>The Kenyan Shilling defied the heightened fiscal risk, holding firm against the US Dollar in June 2024 (+0.5% m/m I +20.8% YTD) as forex reserve buffer was strengthened by USD 1.2bn inflows from the World Bank amidst attractive real returns on T-bills. Gross reserves stood at USD 7.8bn (4.1 months of import) as of 28th June 2024, exceeding the CBK's statutory requirement of 4.0 months.</li> <li>Despite the elevated fiscal and security risk, we view the high interest rates and the strong forex reserves as sufficient anchors for continued KES stability in the near-term.</li> </ul>
Nigeria	<ul> <li>Demand for Nigerian Treasury Bills (NTBs) softened in line with the lower target for June 2024 but remained more than enough to support the Treasury's domestic funding requirement by 4.2x.</li> <li>The T-bill curve shifted downwards slightly amidst the robust Naira liquidity relative to the Treasury's borrowing needs. In our view, this is an inherent risk to the effectiveness of monetary policy as yields on T-bills remain significantly lower than the policy rate of 26.25%. Our perception of the yield dynamics suggests that short-term yields have peaked despite recent hikes in the policy rate and will oscillate around current levels until positive real rates are restored.</li> </ul>	<ul> <li>The Naira weakened marginally against the US Dollar across both the official and parallel markets in June 2024 while maintaining close alignment with the parallel market rate. The local unit traded within a tight range of 1,481 – 1,515 against the USD for most of June as FX demand waned, partly helped by relatively lower Naira injection from maturing futures contract.</li> <li>As expected, the World Bank approved the USD 2.25bn DPO in June 2024, comprising USD 1.5bn to support ongoing reforms and USD 750mn to support revenue efforts. The staggered inflows should boost FX reserves with a calming effect on the forex market ahead of the July 2024 MPC meeting.</li> </ul>

### **Ghana Market Commentary**

#### **Fixed Income**

Demand conditions improved further on the Ghanaian money market in June 2024 as the pace of decline in yields moderated for the fourth consecutive month, given the FX pressure and the Treasury's elevated financing needs.

Investors tendered total bids of GHS 17.2bn across the 91-day to the 364-day tenors during the June 2024 T-bill auctions, exceeding the prior month's bids by 9.6% and the gross target by 10.6%. The Treasury snapped up virtually all bids tendered to exceed the maturing T-bills by 17.5%, translating into a net issuance of GHS 2.6bn in June 2024.

Our estimates indicate that the Treasury raised GHS 114.5bn against a total target of GHS 97.0bn in 1H2024. When measured against the estimated T-bills maturities for the period (GHS 86.6bn), the total amount raised translated into new money worth GHS 27.9bn, suggesting that the Treasury may be lagging on its FY2024 net domestic financing of GHS 62.7bn. We expect the Treasury to roll the financing shortfall into the gross target for 2H2024, raising the borrowing requirement for the remainder of FY2024.

We estimate the total upcoming T-bill maturities in July 2024 at GHS 17.4bn (+18.8% m/m), requiring an average weekly bid of GHS 3.5bn to refinance. In the past 2-months (post CRR-hike), we observed average weekly bid of GHS 4.1bn. This suggests scope for the Treasury to raise new money worth GHS 3.2bn in July 2024 (+23.1% m/m).

Ghana's Eurobonds witnessed an average price gain of 2.2% with cash prices averaging 54.0c on the Dollar as of 21st June before retreating to 52.4c by month-end as investors priced-in the deeper haircut from the Eurobond deal.

#### **Currency Market**

The Cedi's losses continued in June 2024, albeit at a slower pace compared to the previous month as FX supply remains thin despite intermittent spot FX sales by the B0G. The local unit shed 3.7% m/m in June 2024 (-21.9% YTD) against the US Dollar, weighed down by persistent FX demand from importers. In 302024, the authorities expect a 2<sup>nd</sup> tranche DP0 (USD 300mn) from the World Bank to augment the USD 360.0mn programme-related disbursement from the IMF and stem the depreciation tide. We think this would also require a tighter fiscal stance to GHS-USD supply imbalance.

Local Currency "General Category" Bonds (GHS)			Ghana	Eurobonds	(USD)	
Maturity	Coupon	Price		Maturity	Coupon	Yield
Feb-27	8.35%	74.36	20.44%	Jan-26	8.13%	55.48%
Feb-28	8.50%	72.65	18.55%	Feb-27	6.38%	36.56%
Feb-29	8.65%	66.13	19.47%	Mar-27	7.88%	38.57%
Feb-30	8.80%	48.46	25.82%	Apr-29	7.75%	25.49%
Feb-31	8.95%	61.82	18.75%	May-29	7.63%	26.54%
Feb-32	9.10%	50.48	22.27%	Oct-30	10.75%	20.62%
Feb-33	9.25%	63.87	17.00%	Mar-32	8.13%	20.59%
Feb-34	9.40%	48.17	21.97%	Apr-34	8.63%	19.78%
Feb-35	9.55%	57.04	18.49%	Feb-35	7.88%	18.61%
Feb-36	9.70%	69.44	15.09%	May-42	8.88%	19.06%
Feb-37	9.85%	78.01	13.31%	Jun-49	8.63%	18.05%
Feb-38	10.00%	42.49	23.61%	Mar-51	8.95%	17.41%
				Mar-61	8.75%	17.02%

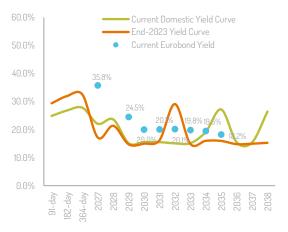
	Nominal Yield	M/M Change (bps)	YTD Change (bps)
91-day	24.87%	-23	-449
182-day	26.80%	-15	-515
364-day	27.79%	-16	-470

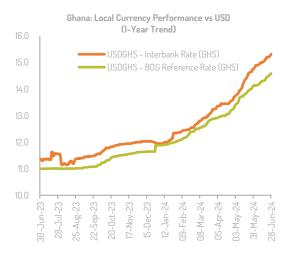
	Upcoming Maturities* (July-2024)	Upcoming Target* (This week)	M/M Change in Maturities
91-day	11,675.30	0.045.00	8.4%
182-day	4,707.92	3,247.00	40.0%
364-day	1,032.81		98.3%
*GHS Million			

	Spot E	xchange Rate (	GHS)		
	Current Mid-Rate	Last Month	M/M Change*		
USDGHS	15.32	14.75	-3.72%		
GBPGHS	19.32	18.86	-2.38%		
EURGHS	16.37	16.06	-1.90%		

\*Negative change means Depreciation while Positive change means Appreciation

#### Ghana: Indicative Treasury Yield Curve





# Kenya Market Commentary

#### **Fixed Income**

The money market tightened modestly across pricing and demand conditions in June 2024 as a weaker appetite for T-bills sustained the steady uptick in Treasury yields.

Investors submitted total bids worth KES 106.9bn, representing a 28.9% m/m decline in demand for Kenyan T-bills as the market digested the FY24/25 budget and implications for the financing outlook. Despite the m/m weakening in demand, total bids and uptake sufficiently exceeded the maturities for the month. The Treasury accepted KES 101.6bn, exceeding the maturing T-bills by 30.6% and translating into a net issuance of KES 23.8bn. Our analysis revealed a shortening of tenor preference as demand for the 91-day ticked up (+24.5% m/m) while the bids for 182-day (-49.9% m/m) and 364-day tenors (-58.4% m/m) plummeted.

Yields remained on the upturn for the second consecutive month as investors priced-in perceived fiscal risk in the outlook amidst the challenges with sufficient revenue mobilisation by the Treasury. The 91-day (15.97%) rose by 3bps while the 182-day (16.74%) and the 364-day (16.75%) yields climbed by 17bps and 13bps m/m, respectively.

The Treasury presented its FY24/25 budget last month, signalling strong fiscal consolidation with the target overall budget deficit at 3.3% (vs 5.7% in FY23/24 and a primary surplus of 2.3% of GDP (vs 0.4% deficit in FY23/24). However, we expect a supplementary budget in 1024/25 to reduce the risk of fiscal slippages following the widespread protests against the Finance Bill which led to the President decline to assent the Finance Bill.

#### **Currency Market**

The Kenyan Shilling defied the heightened fiscal risk, holding firm against the US Dollar in June 2024 (0.5% m/m (+20.8% YTD) as forex reserve buffer was strengthened by USD 1.2bn inflows from the World Bank amidst attractive real returns on T-bills. Gross reserves stood at USD 7.8bn (4.1 months of import) as of 28<sup>th</sup> June 2024, exceeding the CBK's statutory requirement of 4.0 months. Despite the elevated fiscal risk, we view the high interest rates and the strong FX reserves as sufficient anchors for continued KES stability in the near-term.

Local Currency Bonds (KES)			Kenya	Eurobonds	(USD)	
Maturity	Coupon	Price		Maturity	Coupon	Yield
Mar-25	10.25%	95.42	16.15%	Jun-24	6.88%	7.11%
May-25	11.67%	95.52	16.67%	May-27	7.00%	8.24%
Nov-26	11.28%	88.44	17.10%	Feb-28	7.25%	8.99%
Jul-27	12.97%	90.00	17.11%	May-32	8.00%	9.65%
Feb-28	11.25%	84.08	17.13%	Jan-34	6.30%	9.52%
Aug-28	12.69%	86.44	17.26%	Feb-48	8.25%	9.60%
Dec-28	12.50%	85.22	17.27%			
Feb-29	12.44%	84.99	17.30%			
May-31	10.00%	72.66	16.76%			
Nov-32	12.00%	78.63	16.80%			
Jan-34	12.86%	80.83	16.23%			
Jul-34	12.34%	83.30	16.84%			

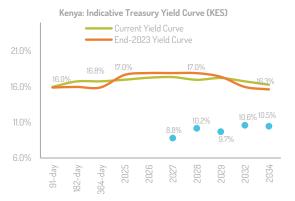
Source: Central Bank of Kenya, Bloomberg, IC Insights

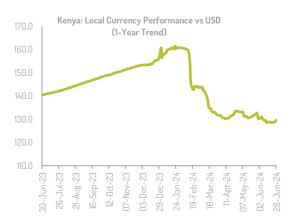
	Nominal Yield	M/M Change (bps)	YTD Change (bps)
91-day	15.97%	3	9
182-day	16.74%	17	77
364-day	16.75%	13	85

Upcoming Maturities* (July-2024)	Upcoming Target* (This Week)	M/M Change in Maturities
39,779.76		-28.5%
24,746.68	24,000.00	86.0%
8,632.79		-2.3%
	Maturities* (July-2024) 39,779.76 24,746.68	Maturities* Target* (July-2024) (This Week)  39,779.76  24,746.68

	Spot Exchange Rate (KES)					
	Current Mid-Rate	Last Month	M/M Change*			
USDKES	129.25	130.13	0.68%			
GBPKES	163.44	166.22	1.70%			
EURKES	138.52	141.65	2.26%			

\*Negative change means Depreciation while Positive change means Appreciation





# Nigeria Market Commentary

#### **Fixed Income**

Demand for Nigerian Treasury Bills (NTBs) softened in line with the lower target for June 2024 but remained more than enough to support the Treasury's domestic funding requirement. Total bids submitted were valued at NGN 1.1tn, reflecting a 54.6% m/m decline and covering the gross target by 4.2x. The Treasury accepted NGN 333.7bn, exceeding the target by 25.7%.

The robust Naira liquidity weighed on yields at the auction and remains an inherent risk to the effectiveness of monetary policy as yields on T-bills remain significantly lower than the policy rate of 26.25%. We think the auction strategy seeks to prevent a spike in the Treasury's debt service cost amidst the hawkish monetary policy stance. In our view, this would require further increases in the frequency of OMO bill issuance at higher yields to drain sufficient liquidity.

The T-bill curve shifted downwards slightly with the 91-day stop rate trimming 20bps m/m to 16.3%. The 182-day inched down by a basis point to 17.4% while the 364-day stop rate shaved off 19bps to settle at 20.5%.

Our perception of the yield dynamics suggests that short-term yields have peaked despite recent hikes in the monetary policy rate. Following the initial policy-induced rise in the stop rate for the 91-day to 17.2% in February 2024, we observed a 94bps decline despite total rate hikes of 350bps between March and May 2024. We also observed a similar pattern for the 364-day stop rate, deepening our view that short-term rates will oscillate around current levels.

#### **Currency Market**

The Naira weakened marginally against the US Dollar across both the official and parallel markets in June 2024 while maintaining close alignment with the parallel market rate. The local unit traded within a tight range of 1,481 – 1,515 against the USD throughout June as FX demand waned, partly helped by a relatively lower Naira injection from maturing futures contract.

As expected, the World Bank approved the USD 2.25bn DPO in June 2024, comprising USD 1.5bn to support ongoing reforms and USD 750.0mn to support revenue efforts. The staggered inflows should boost FX reserves with a calming effect on the forex market ahead of the July 2024 MPC meeting.

Local Currency Bonds (NGN)			Niger	ia Eurobonds	(USD)	
Maturity	Coupon	Price		Maturity	Coupon	Yield
Apr-29	14.55%	85.63	19.14%	Nov-25	7.63%	8.00%
Feb-31	18.50%	95.86	19.60%	Nov-27	6.50%	8.96%
Apr-32	12.50%	71.72	19.66%	Sep-28	6.13%	9.45%
Feb-34	19.00%	97.43	19.57%	Mar-29	8.38%	9.73%
Jul-34	12.15%	69.28	19.07%	Feb-30	7.14%	9.92%
Mar-35	12.50%	70.38	19.03%	Jan-31	8.75%	9.97%
Mar-36	12.40%	69.33	18.97%	Feb-32	7.88%	10.20%
Apr-37	16.25%	87.21	18.92%	Sep-33	7.38%	10.20%
Jun-38	15.45%	86.55	18.10%	Feb-38	7.70%	10.62%
Jan-42	13.00%	70.77	18.69%	Nov-47	7.63%	10.59%
Apr-49	14.80%	79.77	18.61%	Jan-49	9.25%	10.48%
Mar-50	12.98%	71.09	18.33%	Mar-51	8.25%	10.69%
Jun-53	15.70%	85.10	18.45%			

Source: FMDQ, Bloomberg, Central Bank of Nigeria, National Bureau of Statistics, IC Insights

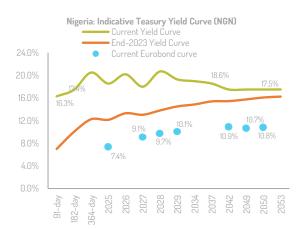
	Nominal Yield	M/M Change (bps)	YTD Change (bps)
91-day	16.30%	-20	930
182-day	17.44%	-1	744
364-day	20.50%	-19	826

	Selected Macroeconomic Indicators					
	Latest Available	Same Period Last Year	YoY Change (bps)			
Inflation*	33.95%	22.41%	11.54%			
GDP growth**	2.98%	2.31%	0.67%			
MPR	26.25%	18.50%	7.75%			

<sup>\*</sup>May 2024 | \*\*102024

	Official Sp	te (NGN)	
	Current Mid-Rate	Last Month	M/M Change
USDNGN	1514.28	1487.00	-1.80%
GBPNGN	1914.88	1877.41	-1.96%
EURNGN	1622.32	1575.91	-2.86%

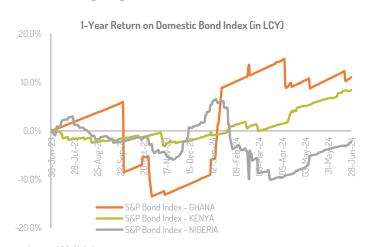
<sup>\*</sup>Negative change means Depreciation while Positive change means Appreciation

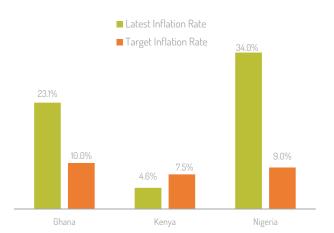




	Comparative Yields for Domestic Treasury Bonds in LCY and USD-adjusted Rates						
	Ghana		Kenya		Nigeria		
	GHS Yield	USD-adjusted Yield	KES Yield	USD-adjusted Yield	NGN Yield	USD-adjusted Yield	
2027	22.06%	9.25%	17.26%	5.65%	18.00%	7.25%	
2028	23.63%	10.65%	17.27%	5.66%	20.69%	9.69%	
2029	15.12%	3.03%	16.97%	5.39%	19.29%	8.42%	
2030	15.54%	3.41%	17.10%	5.50%	19.58%	8.68%	
2031	15.52%	3.39%	16.97%	5.39%	19.83%	8.91%	
2032	15.09%	3.01%	17.22%	5.62%	18.93%	8.09%	
2033	15.15%	3.06%	16.33%	4.81%	18.92%	8.08%	

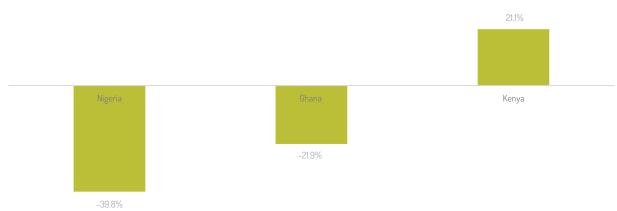
Source: Bloomberg, IC Insights





Source: S&P Global Source: Country Statistical Office, Country Central Banks

	Comparative Currency Performance Dashboard								
	USD	m/m Change	YTD Change	GBP	m/m Change	YTD Change	EUR	m/m Change	YTD Change
Ghana	15.32	-3.7%	-21.9%	19.32	-2.4%	-21.1%	16.37	-1.9%	-19.4%
Kenya	129.25	0.7%	21.1%	163.44	1.7%	22.1%	138.52	2.3%	25.4%
Nigeria	1,514.28	-1.8%	-39.8%	1,914.88	-2.0%	-39.4%	1622.32	-2.9%	-38.8%



YTD FX Performance vs USD

#### **DEFINITION OF KEY CONCEPTS**

Amortized cost (book value) Valuation of bonds using the face value (par value) plus the interest spread over the bond's life

Appreciation A gain in the value of a currency against another currency

Basis Points (bps)

Used to describe percentage change in the value of financial instruments. 0.01% equals 1bps

Bid The demand or buy-side in a transaction

Bid-to-Cover Ratio

The amount of demand for a security against the amount accepted. It indicates demand condition

BOG Bank of Ghana
CBK Central Bank of Kenya
CBN Central Bank of Nigeria

Coupon Rate Interest rate paid on the face value of the bond purchased
Depreciation A loss in the value of a currency against another currency

Exit bonds New Treasury bonds created or restructured from the old bonds under the DDEP

Face Value (Par Value) The amount repaid by the issuer of a bond when the bond matures

Fixed income security A debt instrument that pays a fixed amount (interest) on a fixed (pre-determined) schedule until maturity

Liquidity Volume of money supply or volume of trade executed in a particular bond. Use within a context

Mark-to-Market Valuation of bonds using the current or prevailing market prices for the bonds Maturity When a security (bills/bonds) is due for repayment by the issuer to investors

Month-on-Month (m/m) A change measured over a one-month period

Net-bid position When the volume of securities demanded (bid) is greater than the volume offered for sale. Excess demand

Net-offered position When the volume of securities offered for sale is greater than the volume demanded. Excess supply

Offer The sell-side in a transaction

Old bonds All pre-existing Treasury bonds not restructured under the domestic debt exchange programme (DDEP)

Subscription/Subscribe The size of investor bids or demand at an auction

Tenor The period from issuing a security (bills/bonds) to the repayment date (maturity)

Term-to-Maturity
The remaining life of a bond security until it matures. Can be measured in Days, Months, or Years
Treasury bills (T-bills)
Debt securities issued by the Government ("the Treasury") with maturity of 1-year or less

Treasury bonds & Notes Debt securities issued by the Government with maturity of 2-year or longer

Uptake/Allotment The amount of bid accepted in a bond or T-bills auction

Week-on-Week (w/w) A change measured over a one-week period

Year-on-Year (y/y) A change measured over a one-year (or 12-months) period

Year-to-Date (YTD) The period from the last trading day of the previous year to the date of the report

Yield Curve A graph which shows the interest rates for T-bills and bonds plotted against their respective maturities
Yield-to-Maturity (YTM) The total return earned on a fixed income security (bills/bonds) if the security is held to maturity



## For more information contact your IC representative

#### **Business Development & Client**

#### **Derrick Mensah**

Head, Business Development +233 24 415 5765 derrick.mensah@ic.africa

#### **Kelvin Quartey**

Analyst, Business Development +233 57 6042802 Kelvin.quartey@ic.africa

#### Dora Youri

Head, Wealth Management +233 23 355 5366 dora.youri@ic.africa

#### **Corporate Access**

#### Joanita Hotor

Corporate Access +233 50 137 6100 joanita.hotor@ic.africa

#### **Insights**

#### **Courage Kingsley Martey**

Head, Insights +233 240 970 832 courage.martey@ic.africa

# Churchill Ogutu

**Economist** +254 711 796 739 churchill.ogutu@ic.africa

#### Lydia Adzobu

Senior Analyst, Financial Sector +233 24 656 8669 Lydia.adzobu@ic.africa

#### **Emmanuel Dadzoe**

Analyst, FMCG, OMC, Telecoms ++233 30 825 0051 Emmanuel.dadzoe@ic.africa

#### **Investing**

#### Isaac Adomako Boamah

Chief Investment Officer 030 225 2623 isaac.boamah@ic.africa

#### Obed Odenteh

Portfolio Manager, Fixed Income +233 54 707 3464 obed.odenteh@ic.africa

#### **Timothy Schandorf**

Portfolio Manager, Risk Assets +233 24 292 2154 timothy.schandorf@ic.africa

#### Herbert Dankyi

Portfolio Manager +233 55 710 6971 herbert.dankyi@ic.africa

#### **Clevert Boateng**

Analyst, Risk Assets. +233 24 789 0452 Clevert.boateng@ic.africa

#### **Operations**

#### Nana Amoa Ofori

Chief Operating Officer +233 24 220 6265 nanaamoa.ofori@ic.africa

#### **Emmanuel Amoah**

Fund Administrator +233 20 847 2245 emmanuel.amoah@ic.africa

#### Kelly Addai

Fund Accountant +233 20 812 0994 kelly.addai@ic.africa

#### **Trading**

#### Randy Ackah-Mensah

Head, Global Markets +233 24 220 6265 randy.mensah@ic.africa

#### **Allen Anang**

Trader, Equities +233 54 084 8441 allen.anang@ic.africa

#### **Daniel Asante**

Trader, Fixed Income +233 55 285 7164 daniel.asante@ic.africa

#### Terms of use - disclaimer - disclosure

This communication is from the Insights desk of IC Asset Mangers (Ghana) LTD, a member of IC Group (IC). The message is for information purposes only and it is subject to change as it is only indicative and not binding. It is not a recommendation, advice, offer or solicitation to buy or sell a product or service nor an official confirmation of any transaction. It is directed at both professionals and retail clients. This message is subject to the terms and conditions of IC Group. IC is not responsible for the use made of this communication other than the purpose for which it is intended, except to the extent this would be prohibited by law or regulation. All opinions and estimates are given as of the date hereof and are subject to change. IC is not obliged to inform investors of any change to such opinions or estimates. The views are not a personal recommendation and do not consider whether any product or transaction is suitable for any particular type of investor.