

FUNDAMENTALS

GHANA'S 1Q2025 REAL GDP GROWTH: Green Shoots in Tight Soil

13 JUNE 2025





Head, Insights
Courage Kingsley Martey
+233 308 250 051
courage.martey@ic.africa

IN BRIEF

- Ghana's economy showed early signs of outperforming expectations in 2025, with real GDP growing by 5.3% y/y in 102025, well above the 4.9% posted in the same period of 2024 and above our 4.3% forecast, despite ongoing fiscal restraint. Excluding the contraction in oil & gas sector, non-oil real GDP surged by 6.8% y/y, highlighting strong real sector momentum and bolstering our optimism for FY2025 growth although fiscal tightening is a downside risk.
- From market stalls to megabytes: Trades and ICT lead the service charge to offset fiscal-dependent sectors. The services sector grew by 5.9% y/y, led by trade (+7.1%), ICT (+13.1%), transport (+8.6%), and financial services (+9.3%), contributing 2.54pp to overall growth in 102025. We believe easing price pressures and improving business confidence boosted activity in the price-sensitive trades sub-sector. However, public administration (-4.2%) and education (-4.0%) contracted in the period, reflecting a drag from fiscal austerity.
- Robust growth in agriculture shows promise with a rebound in cocoa. Agriculture sector grew 6.6% y/y in 102025, driven by strong crops performance (+6.7%), ostensibly contributing to the easing food inflation. Though the 102025 growth predate government investments, we expect the GHS 1.5 billion allocation under the Agriculture for Economic Transformation Agenda in the 2025 budget to boost crops output from 302025, sustaining momentum through FY2025.
- Industry sector loses steam as fiscal squeeze dampens momentum in construction with contraction in hydrocarbon. Industry growth slowed to 3.4% y/y in 102025, dragged by a 22.1% contraction in oil & gas and weaker construction growth (+1.5%), amid fiscal restraint and paused contractor payments. In contrast, manufacturing grew strongly by 6.6%, supported by easing inflation and improved Cedi stability. While fiscal austerity and low oil sector investment remain downside risks, we think a faster VAT reform rollout will boost manufacturing further. However, we retain our FY2025 forecast at between 3.8% 4.8%, for now, pending the impact of fiscal squeeze on 202025 growth.



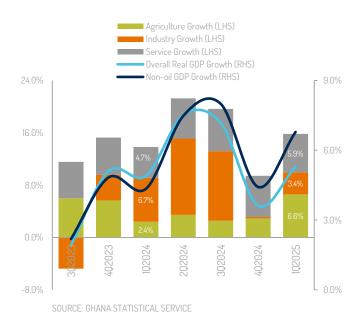
Private pulse defies public pause

The Ghanaian economy exhibited early indications of a possible outperformance in 2025 as real GDP growth defied the negative impact of fiscal restraint to post a better-than-expected outturn in 102025. Overall real GDP growth came in at 5.3% year-on-year in 102025 (vs our 4.3% estimate) compared to 4.9% recorded in the same period of 2024. Excluding the oil & gas sector (which shrank during the period), non-oil real GDP growth expanded by an impressive 6.8% year-on-year in 102025. This reflects strong underlying momentum in the real economy and has significantly raised our optimism about Ghana's growth outlook for FY2025 despite the downside risks from fiscal tightening.

The stronger-than-expected expansion in overall and non-oil real GDP appeared to partly reverse the sharp slowdown witnessed in 402024 as seeds of growth sprouted in agriculture amidst shifting growth poles from public to private engines. Our review of the growth dynamics in 102025 suggest that despite the weaker momentum in fiscal-dependent sectors, the economy appears to be finding new impetus from ongoing rebound in overall private sector activity.

The broad sectoral view showed a strong rebound in agriculture to 6.6% year-on-year from the subdued 2.4% posted in the corresponding period of 2024, while the services sector also strengthened to 5.9% (vs 4.7% in 102024). However, industry growth weakened markedly to 3.4% year-on-year, slowing from the robust 6.7% posted in 102024 despite a 7th consecutive quarter of improvement in manufacturing sub-sector.

SECTORAL DISAGGREGATION OF REAL GDP GROWTH



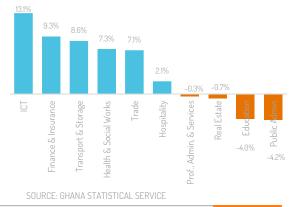
From market stalls to megabytes: Trades and ICT lead the service charge to offset fiscal-dependent sectors. Services sector grew by 5.9% year-on-year in 10,2025 (vs 4.7% in the like period of 2024), underpinned by stronger momentum in four engines of growth – consumer trade, digital economy, transport & storage, and financial services. Resultantly, the services sector contributed 2.54pp to overall growth in 10,2025 (vs 2.04pp in 10,2024)

The trades sub-sector, which represents the pulse of Ghana's informal economy, expanded by 7.1% year-on-year, marking the 4^{th} successive quarter of strengthening growth momentum (vs 2.4% in 102024). We believe this largely explains the 6.5% growth in the informal sector in 102025 (vs 3.4% y/y in 102024). In 102025, we observed a steady improvement in the soft economic data as business and consumer confidence indices rose to 102pts and 103pts, respectively, from sub-100pts at the close of 2024. We attribute the improved soft data to easing price pressures and relatively stable exchange rate in 102025, boosting activity in the price-sensitive trades sub-sector and pushing up the hard growth data.

Similar to trades, growth in transport (8.6% y/y) and financial services (9.3% y/y) sub-sectors strengthened for the 3rd and 6th straight quarters, respectively, as improving capital base boosted asset creation and profitability. We believe the transport sector benefited from the sustained decline in domestic ex-pump prices and renewed uptick in retail and wholesale trade activities. Despite a slower growth compared to 102024, the ICT sub-sector continued its double-digit growth at 13.1% y/y in 102025 (vs 18.0% in same period of 2024). We expect the double-digit momentum to continue in 2025 as CAPEX by telecoms operators is set to rise by USD 150mn (addition to investment plan for the year) on account of expected spectrum acquisition in early 302025.

Unsurprisingly, we observed shrinkages in the fiscal-dependent sectors with education contracting by 4.0% y/y and public administration shrinking by 4.2%. We believe this reflects the economic drag from the fiscal austerity embarked upon by the new Ghanaian administration, which will cap the upside to FY2025 growth.

SERVICES SECTOR GROWTH DRIVERS IN 102025



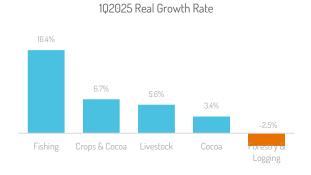


Robust growth in agriculture shows promise with a rebound

in cocoa. The agriculture sector delivered a surprise 6.6% growth in 102025 on the back of robust growth in the heavy-weight crops sub-sector (6.7% y/y) ostensibly reflected in the declining trend in annual food inflation since February 2025.

We note that the impressive performance in the crops sector is yet to reflect the Government's ongoing investment in agriculture with the target to support lower food inflation. The authorities earmarked GHS 1.5bn in the 2025 budget to support investment in grains, vegetables, and poultry under the Agriculture for Economic Transformation Agenda. We expect these public investments to start yielding results during the upcoming crop harvest in late 302025, potentially sustaining the strong growth in Agriculture for FY2025.

AGRICULTURE SECTOR GROWTH DRIVERS IN 102025



SOURCE: GHANA STATISTICAL SERVICE

Industry sector loses steam as fiscal squeeze dampens momentum in construction with contraction in hydrocarbon.

The industry sector lost momentum with a slower growth of 3.4% as a 22.1% y/y contraction in the oil & gas sub-sector compressed growth in mining & quarrying to 1.4% y/y (vs 12.8% a year ago). Additionally, construction sector growth weakened markedly to 1.5% y/y in 102025 (vs 8.2% a year earlier). We believe the slower growth rate in the construction sub-sector reflects the restraint on public spending in 102025 as the new administration paused claims payment to contractors, pending the audit of inherited arrears.

Notwithstanding the fiscal drag on key sub-sector, the price-sensitive manufacturing sector enjoyed a solid growth with a 6.6% expansion (vs 1.9% y/y in 102024).

For the industry sector outlook, we continue to flag ongoing restrain in public spending as a downside risk to construction while the protracted low investment in oil fields exploration and development continues to weigh on growth in the hydrocarbon sub-sector. However, we expect the appreciation of the Ghanaian Cedi and the ongoing disinflation to sustain the improvement in businesses confidence, sustaining manufacturing sector growth.

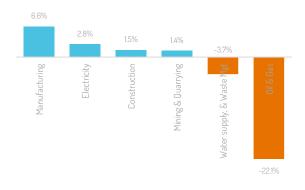
While we are less bullish on a quick completion of the VAT reforms in 2025, an earlier-than-expected completion for implementation in the 2025 mid-year budget review will further ease cost constraints for manufacturers. This will add further upside to overall real GDP growth for FY2025.

Against the backdrop of the solid growth momentum in 102025 despite the fiscal restraints and given the much-improved outlook for the rest of 2025, we foresee FY2025 overall growth likely above our upper-band forecast of 4.8%. However, we opt to stay our forecast on hold within the current range of 3.8% - 4.8% as we await the extent of fiscal drag on the 202025 performance.

	YEAR-ON-YEAR	
	102025	102024
OVERALL REAL GDP	5.3%	4.9%
NON-OIL REAL GDP	6.8%	4.3%
AGRIC	6.6%	2.4%
Fishing	16.4%	4.7%
Forestry & Logging	-2.5%	-4.5%
Crops & Cocoa	6.7%	3.0%
INDUSTRY	3.4%	6.7%
Mining & Quarrying	1.4%	12.8%
Construction	1.5%	8.2%
Manufacturing	6.6%	1.9%
SERVICES	5.9%	4.7%
ICT	13.1%	18.0%
Finance & Insurance	9.3%	6.9%
Transport & Storage	8.6%	6.4%
Trade	7.1%	2.5%
Accommodation & Food Serv.	2.1%	6.4%

SOURCES: GHANA STATISTICAL SERVICE

INDUSTRY SECTOR GROWTH DRIVERS IN 102025





For more information contact your IC representative

Business Development & Client Relations

Derrick Mensah

Head, Investment Banking +233 308 250 051 derrick mensah@ic.africa Kelvin Quartey

Analyst, Business Development +233 308 250 051 Kelvin.quartey@ic.africa **Dora Youri**

Head, Wealth Management +233 308 250 051 dora.youri@ic.africa

Corporate Access

Benedicta Boateng

Corporate Access +233 308 250 051 benedicta.boateng@ic.africa Insights

Courage Kingsley Martey Head, Insights

+233 308 250 051 courage.martey@ic.africa

Churchill Ogutu

Economist churchill.ogutu@ic.africa

Kwabena Obeng

Associate, Equity Research +233 308 250 051 Kwabena.obeng@ic.africa **Emmanuel Dadzoe**

Analyst, FMCG, OMC, Telecoms +233 30 825 0051 Emmanuel.dadzoe@ic.africa

Investing

Obed Odenteh

Chief Investment Officer +233 308 250 051 obed.odenteh@ic.africa Herbert Dankyi

Portfolio Manager, Rates +233 308 250 051 herbert.dankyi@ic.africa **Clevert Boateng**

Portfolio Manager, Risk Assets +233 308 250 051 Clevert.boateng@ic.africa

Hannah Mate

Analyst, Risk Assets +233 308 250 051 Hannah.mate@ic.africa

Operations

Nana Amoa Ofori

Chief Operating Officer +233 308 250 051 nanaamoa.ofori@ic.africa Abigail Adu-Darkwa

Head, Business Operations +233 308 250 051 abigail.adu-darkwa@ic.africa Kelly Addai

Fund Accountant +233 308 250 051 kelly.addai@ic.africa

Trading

Allen Anang

Sales/Trader, Global Markets +233 308 250 051 allen.anang@ic.africa Johnson Asiamah

Trader, Equities +233 308 250 051 johnson.asiamah@ic.africa Samuel Kwame Ofori

Trader, Fixed Income +233 308 250 051 Samuel.ofori@ic.africa

Terms of use - disclaimer - disclosure

This communication is from the Insights desk of IC Asset Mangers (Ghana) LTD, a member of IC Group (IC). The message is for information purposes only and it is subject to change as it is only indicative and not binding. It is not a recommendation, advice, offer or solicitation to buy or sell a product or service nor an official confirmation of any transaction. It is directed at both professionals and retail clients. This message is subject to the terms and conditions of IC Group. IC is not responsible for the use made of this communication other than the purpose for which it is intended, except to the extent this would be prohibited by law or regulation. All opinions and estimates are given as of the date hereof and are subject to change. IC is not obliged to inform investors of any change to such opinions or estimates. The views are not a personal recommendation and do not consider whether any product or transaction is suitable for any particular type of investor.